

## First Quarter Report • March 31, 2024

### Apollo Bancorp, Inc.

#### Consolidated Balance Sheets (unaudited)

	March 31, 2024	December 31, 2023
<b>ASSETS</b>		
Cash and due from banks	\$ 3,343,729	\$ 2,869,920
Investment securities available for sale, at fair value	12,241,938	12,880,656
Loans	171,378,851	171,849,322
Less allowance for credit losses	(1,232,434)	(1,235,496)
Net loans	<u>170,146,417</u>	<u>170,613,826</u>
Premises and equipment, net	1,850,349	1,884,934
Bank owned life insurance	5,569,969	5,524,360
Accrued interest and other assets	<u>4,851,952</u>	<u>4,483,337</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 198,004,355</u></b>	<b><u>\$ 198,257,033</u></b>
<b>LIABILITIES</b>		
Deposits	\$ 144,607,741	\$ 145,025,036
Short-term borrowings	26,600,000	27,150,000
Accrued interest and other liabilities	<u>3,558,218</u>	<u>3,000,690</u>
<b>TOTAL LIABILITIES</b>	<b><u>174,765,960</u></b>	<b><u>175,175,726</u></b>
<b>STOCKHOLDERS' EQUITY</b>		
Common stock, par value \$2; 2,000,000 shares authorized; 600,000 shares issued; 519,952 and 519,952 shares outstanding	1,200,000	1,200,000
Capital surplus	3,615,097	3,615,097
Retained earnings	23,232,714	23,154,092
Accumulated other comprehensive loss	(1,443,035)	(1,521,502)
Treasury stock, at cost (80,048 and 80,048 shares)	<u>(3,366,380)</u>	<u>(3,366,380)</u>
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<b><u>23,238,395</u></b>	<b><u>23,081,307</u></b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b><u>\$ 198,004,355</u></b>	<b><u>\$ 198,257,033</u></b>

### Apollo Bancorp, Inc.

#### Consolidated Statements of Income (unaudited)

	Three Months Ended March 31, 20242023	
INTEREST AND DIVIDEND INCOME		
Interest and fees on loans	\$2,060,668	\$1,718,130
Interest on deposits	11,124	29,245
Interest on investment securities	111,685	148,670
Dividend income	22,141	1,433
Total interest and dividend income	2,205,618	1,897,478
INTEREST EXPENSE		
Deposits	82,120	37,466
Short-term borrowings	410,722	63,438
Total interest expense	492,842	100,904
NET INTEREST INCOME	1,712,776	1,796,574
Provision for credit losses	4,608	17,579
NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES	1,708,168	1,778,995
NONINTEREST INCOME		
Service charges on deposit accounts	221,648	236,107
Fiduciary income	-	41,841
Bank owned life insurance	45,609	32,460
Other	22,894	14,844
Total noninterest income	290,151	325,252
NONINTEREST EXPENSE		
Compensation and employee benefits	891,714	949,743
Premises and equipment	282,628	288,707
Other	403,938	380,097
Total noninterest expense	1,578,280	1,618,546
Income before income tax expense	420,039	485,700
Income tax expense	53,020	77,755
NET INCOME	\$367,019	\$407,945
EARNINGS PER SHARE	\$0.71	\$0.78
DIVIDENDS PER SHARE	\$0.56	\$0.55
AVERAGE SHARES OUTSTANDING	519,952	519,952
ACTUAL SHARES OUTSTANDING	519,952	519,952

## Financial Highlights (unaudited)

Balance Sheet	March 31, 2024	December 31, 2023
Assets	\$ 198,004,355	\$ 198,257,033
Loans	171,378,851	171,849,322
Deposits	144,607,741	145,025,036
Equity	23,238,395	23,081,307
<b>Earnings</b>		
(Ratios are annualized)	Three Months Ended March 31, 2024	2023
Net income	\$ 367,019	\$ 407,945
Return on average assets	0.74%	0.88%
Return on average equity	6.34%	7.28%

### Dear Shareholders:

Net income totaled \$367,000, or \$0.71 per share, for the quarter ended March 31, 2024 compared with net income of \$408,000, or \$0.78 per share, reported for the first quarter of 2023. The decrease in net income is primarily a result of an \$84,000 decrease in net interest income period over period.

Comparing the first quarters of 2024 with 2023, total interest and dividend income increased \$308,000, mostly due to interest and fees on loans. However, interest expense increased \$392,000 due to increased balances of more costly short-term borrowings necessary for loan growth throughout 2023.

Balance sheet changes were minimal during the first quarter of 2024 compared with year-end 2023 as both loans and deposits decreased slightly. Annualized, return on average assets was 0.74%, and return on average equity was 6.34% for the first quarter of 2024.

A dividend of \$0.56 per share was paid April 1. The annual shareholders meeting was held virtually on April 9. Please do not hesitate to contact me if you have any questions.

Sincerely,

Nelson L. Person  
President & CEO